

Message Text

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70

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SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

REF: STATE A-7947 OF SEPTEMBER 20, 1973

1. 122/04/P0012

2. 120474

3. E. TOLMAN

4. 122 CANADA

5. D I

6A. WRITE OR CALL --

6B. JACQUES DAIGLE, PRESIDENT

6C. DAIGLE LUMBER LTD.

10 CHARLEVOIX STREET

MONTREAL, QUEBEC H3J 2G9, CANADA

7. TELEPHONE: (514) 937-2353; TELEX: 01-20181

8. --

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9. 102-112

10. DESCRIPTION

32751XX-0000. GYPSUM BUILDING MATERIAL

DAIGLE LUMBER COMPANY, WITH ANNUAL SALES IN EXCESS OF DOLS 30 MILLION, IS THE LARGEST WHOLESALER OF BUILDING MATERIALS IN EASTERN CANADA INCLUDING NOT ONLY THE PROVINCE OF QUEBEC, BUT ALSO NEWFOUNDLAND, NOVA SCOTIA, AND NEW BRUNSWICK. EMPLOYS 150 PERSONS. A WELL-ESTABLISHED MARKETING SERVICE EXIST WITH HEAD OFFICE IN MONTREAL AND BRANCHES AND WAREHOUSES LOCATED NOT ONLY IN QUEBEC BUT ALSO IN ALL THE OTHER EASTERN PROVINCES. PRESIDENT OF CORPORATION SAYS DAIGLE WOULD BE HIGHLY INTERESTED IN IMPORTING ANY LINE OF BUILDING MATERIALS, EXCEPT STRUCTURAL STEEL AND CONCRETE PRODUCTS, FOR WHICH A COMPETITIVE ADVANTAGE EXISTS, OR CAN BE ACHIEVED.

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